Full-Time MBA & MBA+MSD\textit{i} Policies and Procedures Entering Class Fall 2017

2017-2018 Academic Year
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Revised Summer 2017 1  FT MBA and MBA+MSD/ Policies and Procedures
INTRODUCTION

The MBA and MBA+MSD\text{\textregistered} Full-Time Handbook is a reference document that delineates the current policies and procedures for cohorted full-time MBA and MBA+MSD\text{\textregistered} students. Students should become familiar with the policies and use the Handbook as a resource throughout their MBA or MBA+MSD\text{\textregistered} Programs. It is revised each year to reflect new or changed policies and procedures.

Policies and procedures may differ based on whether a student is enrolled in a single-degree or dual degree (including MBA+MSD\text{\textregistered}) MBA program. These program differences are noted in this handbook for each applicable category.

MBA and MBA+MSD\text{\textregistered} CURRICULUM
Students are admitted to the MBA Program as General Management, Health Sector Management, Public and Nonprofit Management or dual degree programs such as the Master of Science in Digital innovation (MBA+MSD\text{\textregistered}) within the Questrom School of Business or other degree programs offered in conjunction with other Boston University Schools and Colleges.

Courses required for the MBA degree(s) are called “core courses.” Students may also customize their programs by choosing from a broad array of advanced-level electives, as well as through the opportunity to fulfill a concentration. Once enrolled, students have the opportunity to formally concentrate in Energy and Environmental Sustainability, Entrepreneurship, Finance, Leadership and Organizational Transformation, Marketing, Operations and Technology Management, and Strategy and Innovation.
### SINGLE-DEGREE MBA PROGRAM

**Full-Time General Management Program, Cohorted Students – 64 Credits**

The following is the curriculum plan for full-time students in the general MBA Program. Each column indicates a full-time student's class schedule by semester, listing core courses and electives. General MBA Curriculum – 64 Credits*

<table>
<thead>
<tr>
<th>First Year</th>
<th>Second Year</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FALL</strong></td>
<td><strong>SPRING</strong></td>
</tr>
<tr>
<td>20 credits</td>
<td>19 credits (22 w/optional)</td>
</tr>
<tr>
<td><strong>LAUNCH</strong></td>
<td></td>
</tr>
<tr>
<td>MG790: Ethical Leadership in a Global Economy I (2 cr)</td>
<td>PL700: Introduction to Business Law (2 cr)</td>
</tr>
<tr>
<td>PL727: Organizations, Markets, and Society (3 cr)</td>
<td>IS710: IT Strategies for a Networked Economy (3 cr)</td>
</tr>
<tr>
<td>QM716: Business Analytics: Data Analysis and Risk (3 cr)</td>
<td>OB713: Managing Organizations and People (3 cr)</td>
</tr>
<tr>
<td>AC710: Financial Reporting and Analysis (3 cr)</td>
<td>SI750: Competition, Innovation, and Strategy (3 cr)</td>
</tr>
<tr>
<td>Module 1</td>
<td>Module 3</td>
</tr>
<tr>
<td>OM725: Creating Value Through Operations and Technology (3 cr)</td>
<td>Elective (3 cr)</td>
</tr>
<tr>
<td>MK723: Marketing Management (3 cr)</td>
<td>Elective (3 cr)</td>
</tr>
<tr>
<td>FE721: Finance I (3 cr)</td>
<td>Elective (3 cr) - Optional</td>
</tr>
<tr>
<td>ES721: Team (0 cr)</td>
<td>MG791: Ethical Leadership in a Global Economy II (2 cr)</td>
</tr>
<tr>
<td>ES722: Executive Communication (0 cr)</td>
<td>ES721: Teaming (0 cr)</td>
</tr>
<tr>
<td>ES723: Career Management (0 cr)</td>
<td>ES723: Career Management (0 cr)</td>
</tr>
</tbody>
</table>

*64 credits is the minimum required for single MBA degree completion. The curriculum and courses are subject to change as recommended by faculty, deans, and administrators of Questrom. Note that students who receive a “W,” “F,” or “I” grade in a core class, excluding Executive Skills classes and PL700, cannot continue in the cohorted program.
Health Sector Management Program – 64 Credits

The HSM Program consists of:

- 34 credits of MBA core courses
- 6 credits of HSM core courses and 6 credits of HSM elective courses
- 18 credits of general electives
- Health Sector internship

Building on the skills acquired in the core MBA Program, the Health Sector Management curriculum focuses on health service delivery, life science products, and pharmaceuticals.

<table>
<thead>
<tr>
<th>Module 1</th>
<th>Module 2</th>
<th>Module 3</th>
<th>Module 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>PL727: Organizations, Markets, and Society (3 cr)</td>
<td>QM716: Business Analytics: Data Analysis and Risk (3 cr)</td>
<td>IS710: IT Strategies for a Networked Economy (3 cr)</td>
<td>SI750: Competition, Innovation, and Strategy (3 cr)</td>
</tr>
<tr>
<td>AC710: Financial Reporting and Analysis (3 cr)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Module 4</td>
<td>Module 4</td>
<td>Module 4</td>
<td>Module 4</td>
</tr>
<tr>
<td>OM725: Creating Value Through Operations and Technology (3 cr)</td>
<td>HM723: Marketing Management (3 cr)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FE721: Finance I (3 cr)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Module 4</td>
<td>Module 4</td>
<td>Module 4</td>
<td>Module 4</td>
</tr>
<tr>
<td>ES722: Teaming (0 cr)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ES723: Executive Communication (0 cr)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ES724: Professional Skills (1 cr)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ES723: Career Management (0 cr)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ES723: Career Management (0 cr)</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**64 credits is the minimum required for Health Sector MBA degree completion. The curriculum and courses are subject to change as recommended by faculty, deans, and administrators of Questrom. Note that students who receive a “W”, “F” or “I” grade in a core class, excluding Executive Skills classes and PL700 cannot continue in the cohorted program.**
Public and Nonprofit Management Program - 64 Credits

The PNP Program is available to full-time and part-time students and consists of:

- 34 credits of MBA core courses
- 3 credit PNP core course and 9 credits of PNP elective courses
- 18 credits of general electives
- Public and Nonprofit Management internship

<table>
<thead>
<tr>
<th>FALL</th>
<th>SPRING (22 w/optional)</th>
<th>SUMMER</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>LAUNCH</strong></td>
<td><strong>January Intensive</strong></td>
<td><strong>PL700: Introduction to Business Law (2 cr)</strong></td>
</tr>
<tr>
<td><strong>Module 1</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>PL727: Organizations, Markets, and Society (3 cr)</td>
<td>IS710: IT Strategies for a Networked Economy (3 cr)</td>
<td></td>
</tr>
<tr>
<td>QM716: Business Analytics: Data Analysis and Risk (3 cr)</td>
<td>OB713: Leading Organizations and People (3 cr)</td>
<td></td>
</tr>
<tr>
<td>AC710: Financial Reporting and Analysis (3 cr)</td>
<td>SI750: Competition, Innovation, and Strategy (3 cr)</td>
<td></td>
</tr>
<tr>
<td><strong>Module 2</strong></td>
<td><strong>Module 3</strong></td>
<td><strong>Semester</strong></td>
</tr>
<tr>
<td>OM725: Creating Value Through Operations and Technology (3 cr)</td>
<td>OB841: Fundamentals of Nonprofit Management (3 cr)</td>
<td></td>
</tr>
<tr>
<td>MK723: Marketing Management (3 cr)</td>
<td>Elective (3 cr)*</td>
<td></td>
</tr>
<tr>
<td>FE721: Finance 1 (3 cr)</td>
<td>Elective (3 cr)* - Optional</td>
<td></td>
</tr>
<tr>
<td>ES721: Teaming (0 cr)</td>
<td>MG791: Ethical Leadership in a Global Economy II (2 cr)</td>
<td></td>
</tr>
<tr>
<td>ES722: Executive Communication (0 cr)</td>
<td>ES721: Teaming (0 cr)</td>
<td></td>
</tr>
<tr>
<td>ES723: Career Management (0 cr)</td>
<td>ES723: Career Management (0 cr)</td>
<td></td>
</tr>
<tr>
<td><strong>Second Year</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>FALL</strong></td>
<td><strong>SPRING</strong></td>
<td><strong>Semester</strong></td>
</tr>
<tr>
<td>Elective (3 cr)*</td>
<td>Elective (3 cr)*</td>
<td></td>
</tr>
<tr>
<td>Elective (3 cr)*</td>
<td>Elective (3 cr)*</td>
<td></td>
</tr>
<tr>
<td>Elective (3 cr)*</td>
<td>Elective (3 cr)*</td>
<td></td>
</tr>
<tr>
<td>Elective (3 cr)*</td>
<td>Elective (3 cr)*</td>
<td></td>
</tr>
<tr>
<td>Elective (3 cr)*</td>
<td>Elective (3 cr)*</td>
<td></td>
</tr>
<tr>
<td>ES723: Career Management (0 cr)</td>
<td>ES724: Professional Skills (1 cr)</td>
<td></td>
</tr>
</tbody>
</table>

**64 credits is the minimum required for Public and Nonprofit MBA degree completion. The curriculum and courses are subject to change as recommended by faculty, deans, and administrators of Questrom. Note that students who receive a “W”, “F” or “I” grade in a core class, excluding Executive Skills classes and PL700 cannot continue in the cohorted program.**
DUAL DEGREE PROGRAMS

The Questrom School of Business offers dual degree programs with the Information Systems Department in Questrom (MBA+MSDi) and other schools and colleges within the University.

MBA+MSDi - 84 Credits

The MBA+MSDi degree is an 84-credit program that awards both an MBA degree and a Master of Science in Digital Innovation degree.* The program consists of:

MBA Curriculum - 40 Credits
- 34 required MBA credits
- 6 elective credits

Requirements for the Master of Business Administration
(40 total credits required)
- MG790 Ethical Leadership in a Global Economy I (2 cr.)
- ES721 Teaming (0 cr.)
- ES722 Executive Communication (0 cr.)
- ES723 Career Management (0 cr.)
- ES724 Professional Skills (1 cr.)
- PL727 Organizations, Markets, and Society (3 cr.)
- QM716 Business Analytics: Data Analysis and Risk (3 cr.)
- AC710 Financial Reporting and Analysis (3 cr.)
- OM725 Creating Value through Operations and Technology (3 cr.)
- MK723 Marketing Management (3 cr.)
- FE721 Finance I (3 cr.)
- PL700 Introduction to Business Law (2 cr.)
- IS710 IT Strategies for a Networked Economy (3 cr.)
- OB713 Leading Organizations and People (3 cr.)
- SI750 Competition, Innovation, and Strategy (3 cr.)
- MG791 Ethical Leadership in a Global Economy II (2 cr.)
- -- --- Graduate Electives (6 cr.)

MSDi Curriculum– 44 Credits
- 29 required MSDi credits
- 15 elective credits

Requirements for the MS in Information Systems
(44 total credits required)
- IS717 IT Applications in Management (3 cr.)
- IS883 The Analytic Enterprise (3 cr.)
- IS756 Digital Product Build (2 cr.)
- IS889 Data Management (3 cr.)
- IS754 Human Centered Design (3 cr.)
- IS883 Designing Systems for Data Management (3 cr.)
- IS890 Digital Practicum (3 cr.)
- -- --- Required MSDi Electives (9 cr.)
- -- --- Graduate Electives (15 cr.)

*Please note: If a student decides to drop the MBA+MSDi program, all MSDi required courses will be counted toward the MBA degree as electives, and the student will be required to graduate when he or she has fulfilled the 64 credit degree requirement. Students must also meet with their advisor and complete a program change form.
## MBA+MSD\* Curriculum – 84 Credits **  

<table>
<thead>
<tr>
<th>First Year</th>
<th>Second Year</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>FALL</strong></td>
<td><strong>SPRING</strong></td>
</tr>
<tr>
<td>20 credits</td>
<td>25 credits</td>
</tr>
<tr>
<td><strong>LAUNCH</strong></td>
<td></td>
</tr>
<tr>
<td>MG790: Ethical and Global Foundations (2 cr)</td>
<td>IS717: IT Apps in Mngmt (3 cr)</td>
</tr>
<tr>
<td></td>
<td>IS710: IT Strategies for a Networked Economy (3 cr)</td>
</tr>
<tr>
<td><strong>Module 1</strong></td>
<td><strong>Module 2</strong></td>
</tr>
<tr>
<td>PL727: Organizations, Markets, and Society (3 cr)</td>
<td>OM725: Creating Value Through Operations and Technology (3 cr)</td>
</tr>
<tr>
<td>QM716: Business Analytics: Data Analysis and Risk (3 cr)</td>
<td>MK723: Marketing Management (3 cr)</td>
</tr>
<tr>
<td>AC710: Financial Reporting and Analysis (3 cr)</td>
<td>FE721: Finance I (3 cr)</td>
</tr>
<tr>
<td><strong>ES721</strong>: Team (0 cr)</td>
<td><strong>MG791</strong>: Ethical Leadership in a Global Economy II (2 cr)</td>
</tr>
<tr>
<td><strong>ES722</strong>: Executive Communication (0 cr)</td>
<td><strong>ES721</strong>: Teaming (0 cr)</td>
</tr>
</tbody>
</table>

|MBA 40 Credits: | 34 required MBA credits + 6 elective credits |
|MSD\* 44 Credits: | 29 required MSD\* credits (20 core & 9 required elective credits) + 15 elective credits |

**84 credits is the minimum required for MBA+MSD\* degree completion. Summer courses are always charged at the per credit rate and are not included in Fall or Spring semester tuition. Full time tuition in Fall or Spring will also cover credit in excess of 18 if the student's curriculum requires it. The curriculum and courses are subject to change as recommended by faculty, deans, and administrators of Questrom. Note that students who receive a “W”, “F” or “I” grade in a core class, excluding Executive Skills classes and PL700, cannot continue to be cohorted the following semester.**
**Dual Degree Programs (other than MBA+MSD)**

Dual degree candidates must fulfill the degree and residency requirements of both schools. The curriculum chart represents the minimum 40-credit residency of the Questrom School of Business MBA degree. The order of courses may vary slightly by program. Dual degree students who have elective transfer credits are required to take additional School of Business elective(s) to fulfill the residency requirement.

Dual degree requirements may vary by program. Please contact the Grad Center for specific dual degree program requirements.

**MBA portion of dual degree programs – 40 Credit Residency Minimum**

<table>
<thead>
<tr>
<th>Fall – 20 Credits</th>
<th>Spring – 19 Credits</th>
<th>Fall – 1 Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>MG790 Ethical Leadership in a Global Economy I (2 credits)</td>
<td>PL700 Introduction to Business Law (2 credits)</td>
<td>ES724 Professional Skills (1 credit)</td>
</tr>
<tr>
<td>PL727 Organizations, Markets, and Society (3 credits)</td>
<td>IS710 IT Strategies for a Networked Economy (3 credits)</td>
<td></td>
</tr>
<tr>
<td>QM716 Business Analytics: Data Analysis and Risk (3 credits)</td>
<td>OB713 Leading Organizations and People (3 credits)</td>
<td></td>
</tr>
<tr>
<td>AC710 Financial Reporting and Analysis (3 credits)</td>
<td>SI750 Competition, Innovation, and Strategy (3 credits)</td>
<td></td>
</tr>
<tr>
<td>OM725 Creating Value Through Operations and Technology (3 credits)</td>
<td>MBA Elective (3 credits)</td>
<td></td>
</tr>
<tr>
<td>MK723 Marketing Management (3 credits)</td>
<td>MBA Elective (3 credits)</td>
<td></td>
</tr>
<tr>
<td>FE721 Finance 1 (3 credits)</td>
<td>MG791 Ethical Leadership in a Global Economy II (2 credits) – May intensive</td>
<td></td>
</tr>
</tbody>
</table>

**MBA/MA in Economics**
For information on the MA portion of the degree, please contact the Economics Department in the Graduate School of Arts and Sciences at 617-353-4454 or econma@bu.edu.

**MBA/MA in International Relations**
For information on the MA portion of the degree, please contact the Department of International Relations in the Graduate School of Arts and Sciences at 617-353-2979 or psgsgrad@bu.edu.
MBA/MS in Manufacturing Engineering
For information on the MS portion of the degree, please contact the College of Engineering at 617-353-2814 or bumeche@bu.edu.

MBA/MD
For information on the MD portion of the degree, please contact the Medical School at 617-638-4630.

MBA in Health Sector Management/Master of Public Health (MPH)
For information on the MPH portion of the degree, please contact the School of Public Health at 617-638-5042 or vaparker@bu.edu.
ACADEMIC POLICIES AND PROCEDURES

Assistant Directors & Student Advising
Questrom is committed to providing academic advising to all Questrom graduate students to help them complete degree requirements successfully and achieve the maximum benefit from their educational opportunities. Assistant Directors are available in the Graduate Academic & Career Development Center (Grad Center) to discuss course selection, decisions about concentrations, completion of degree requirements, and available resources/services.

Attendance Policy
Students should be aware that attendance is a critical part of Questrom graduate education and that absences may adversely affect a student’s grade. Planned absences include classes missed for personal reasons such as job interviews and personal commitments (e.g., travel, attending a wedding) and unplanned absences for illness and family emergencies. For all absences, it is the student’s responsibility to inform the faculty of this absence as soon as it is known. Students should also consult their course syllabi or contact individual faculty to understand the specific policies regarding missed classes that apply to the specific course.

Grades
Most courses for credit at Questrom are graded on a letter scale according to the following criteria:

<table>
<thead>
<tr>
<th>Level</th>
<th>Grade</th>
<th>Honor Points/Credit</th>
</tr>
</thead>
<tbody>
<tr>
<td>Superior Performance</td>
<td>A</td>
<td>4.0</td>
</tr>
<tr>
<td></td>
<td>A-</td>
<td>3.7</td>
</tr>
<tr>
<td></td>
<td>B+</td>
<td>3.3</td>
</tr>
<tr>
<td></td>
<td>B</td>
<td>3.0</td>
</tr>
<tr>
<td></td>
<td>B-</td>
<td>2.7</td>
</tr>
<tr>
<td></td>
<td>C+</td>
<td>2.3</td>
</tr>
<tr>
<td></td>
<td>C</td>
<td>2.0</td>
</tr>
<tr>
<td>Lowest Grade Acceptable for Credit</td>
<td>C-</td>
<td>1.7</td>
</tr>
<tr>
<td>Failing Grade</td>
<td>F</td>
<td>0.0</td>
</tr>
</tbody>
</table>

Policy on Grade Grievances for Graduate Students
Grading is the prerogative of the faculty and is based upon a student’s performance against a clearly articulated set of assignments, expectations, and standards. Arbitrary grades are defined as those:

- assigned to a student on some basis other than performance in the course; or,
- assigned to a student by resorting to unreasonable standards different from those which were applied to other students in that course or section of the course; or,
- assigned to a student on the basis of criteria that are a substantial, unreasonable, and unannounced departure from the instructor’s previously articulated standards.

Issues that do not meet one or more of these criteria of arbitrariness are not appropriate bases for a grade appeal under this policy. Only final course grades may be formally appealed. Grades that are the result
of academic misconduct are not appealable. All grievances must be made in a timely manner within six weeks of the official posting of the grade.

Before filing a formal appeal, a student is urged to resolve any grievance informally by meeting with the instructor responsible for the grading of the course to discuss the student’s concerns. The student is responsible for bringing copies of all relevant information to the meeting (i.e., course syllabus, assignment sheet, graded work). The student should be prepared to show evidence of arbitrary grading. The instructor is expected to discuss the student’s concerns and to explain the basis for determining the grade.

If the student and the instructor are unable to arrive at a mutually agreeable solution, the student may file a formal appeal with the department chair of the instructor. The written appeal must detail the basis for the allegation of arbitrary grading and present adequate evidence that supports the allegation. The chair may seek to informally resolve the matter between the instructor and student or determine a resolution after review of all materials.

If the student wishes to appeal the chair’s decision, they may do so to the Faculty Director of the student’s degree program. Finally, the student may appeal the chair and faculty director’s decision to the Dean, who will render a final decision.

Incomplete: “I”
A grade of “I” indicates that course requirements, such as a final exam or written coursework, have not been completed by the end of the semester. An “I” grade is given at the instructor’s discretion. The student must arrange with the instructor to complete the remaining requirements no later than the end of the following semester (not including summer term) by developing a completion plan/contract with the instructor. Being on a Leave of Absence does not extend the one semester time frame for completing outstanding work. When the work is completed, the instructor will determine the final grade. Please note that Full-time MBA students who receive an “I” in Module One or Module Two cannot continue to Module Three unless the “I” is resolved before the start of the Spring semester.

If work is not completed and a final grade is not submitted within one full academic semester from when the “I” was issued, the “I” will be converted into an “F” grade. In extenuating circumstances, a student may petition for an extension of the time limit to complete the work. The instructor who gave the “I” grade must endorse the written petition, which must then be submitted to the Grad Center. Students with incomplete grades in core courses, excluding Executive Skills courses, are not eligible to be inducted into Beta Gamma Sigma, the national business honor society.

An “I” grade has no honor points; therefore, it is not calculated into the cumulative GPA (CGPA). When the professor reassigns the grade once the student completes the work, or when the Grad Center’s Assistant Registrar converts the “I” to an “F” following the procedures outlined above, the grade for the course is then included in the calculation of the GPA. **Students may not graduate with an “I” grade on their transcript for courses counting towards their degree requirements.**

Course Withdrawal: “W”
A grade of "W" in a course indicates that the course was dropped after the semester deadline to drop a class without a “W.” A student who withdraws from a course forfeits the right to complete the course in that semester and to receive a grade. Please note that Full-time MBA students who receive a “W” in
Module One or Module Two cannot continue to Module Three unless the “W” is resolved before the start of the spring semester. Students are charged full tuition for "W" grades, and the “W” appears on the student transcript.

**Course Failure: “F”**
A grade of "F" indicates failure to pass the course. A student who earns a grade of "F" in a core course (including Executive Skills classes and PL700) must repeat that course with a passing grade. In order to meet credit requirements for graduation, a student who earns a grade of "F" in an elective course must subsequently repeat that course or take another elective and earn a passing grade. When a course is repeated, both the "F" and the subsequent grade remain on the student’s permanent record, and both grades are included in the calculation of the cumulative grade point average (CGPA). Please note that Full-time MBA students who receive an “F” in Module One or Module Two cannot continue to Module Three unless the “F" is resolved before the start of the spring semester.

**Retaking Courses**
MBA and MBA+MSD\(i\) students cannot retake a Questrom course that has been successfully completed in order to improve their grade performance and/or CGPA. MBA and MBA+MSD\(i\) students also cannot audit a class first and then retake it for credit. Courses in which a grade of “F” or “W” have been received can be retaken because “F” and “W” grades cannot be used to satisfy MBA or MSD\(i\) degree requirements. MBA and MBA+MSD\(i\) students can also retake non-Questrom graduate electives at Boston University in which they have received a grade below “B-” because only non-Questrom electives with grades of B- or higher can be used to satisfy MBA or MSD\(i\) degree requirements.

**Grading Guidelines**
Questrom School of Business follows school-wide voluntary guidelines for MBA core courses that are graded:
- No more than 40% of grades in a class should be in the A or A- range
- Grades in the C+, C, or C- range are legitimate passing grades, and they should be used in the case of very low performing students.

Questrom School of Business follows school-wide voluntary guidelines for MBA elective courses that are graded:
- No more than 50% of grades in a class should be in the A or A- range

**Cumulative Grade Point Average (CGPA)**
All graded graduate-level courses taken at the BU Questrom School of Business to fulfill the MBA or MSD\(i\) requirements are included in the computation of the cumulative grade point average (CGPA). Grades are computed on a 4.00 scale. Please note that ES724 is a pass/fail course. The grade of pass does not count towards the GPA but the grade of “F” does count in the GPA calculation. Coursework taken outside Questrom School of Business will not be calculated into the student’s CGPA. If a student drops from the MBA+MSD\(i\) program, all MSD\(i\) courses taken would count toward the student’s MBA CGPA.

**Calculating CGPA**
Dual degree (excluding MBA+MSD\(i\)) students will have cumulative grade point averages calculated separately for each degree. MBA+MSD\(i\) students will have one combined CGPA, which includes all Questrom graduate coursework. In order to calculate CGPA, divide the number of grade points earned in Questrom graduate courses (QST) by the number of QST credits attempted (do not include “W” or
“P” grades). The grades and credits of all repeated courses are calculated in the GPA. The following grade symbols are not given honor points, and work recorded with any of these symbols is not used in the calculation of grade point averages: AU, P, W and MG. “I” grades are not computed until all required work is completed and an appropriate letter grade assigned.

\[
\text{(Honor points for grade) } \times \text{(credits in course)} = \text{Honour Points in Course}
\]
\[
\text{(Total honour points from all QST courses)} \div \text{(total QST credits attempted)} = \text{Cumulative GPA}
\]

**Grade Verification**

Federal law prohibits staff members from giving grades over the phone or via email. Students may receive their grades in one of the following ways:

- Students may obtain an unofficial or official copy of their grades/transcript by logging on to the Boston University Student Link at [www.bu.edu/studentlink](http://www.bu.edu/studentlink), click on Academics, then on Transcript Preview and Ordering;
- At any time, a student may request a grade mailer in person at the Office of the Registrar: [http://www.bu.edu/reg/](http://www.bu.edu/reg/).

**Academic Honors**

Honors will be awarded to graduates whose cumulative Questrom grade point average (CGPA) is 3.55 or higher. High honors will be awarded to graduates whose cumulative Questrom CGPA is 3.70 or higher.

**Beta Gamma Sigma**

The highest achieving MBA and MBA+MSD*i* students are eligible for induction into the Beta Gamma Sigma International Honor Society. Selection for Beta Gamma Sigma is made on the basis of cumulative GPA after the fall of the second year. Students must have applied to graduate in order to be considered. Students who fail to submit an Application for Graduation by the date indicated in the graduation section of this handbook will not be reviewed for Beta Gamma Sigma eligibility.

**Academic Performance Review for MBA, MBA+MSD*i* and Dual Degree Students**

The Graduate Academic & Career Development Center (Grad Center) monitors students’ academic performance at the end of modules, fall, spring and summer semesters up until the time of graduation. An MBA, MBA+MSD*i*, or dual degree student must maintain a cumulative Questrom grade point average (CGPA) of at least 2.70 (on a 4.0 scale) to be in good academic standing (i.e., to graduate). Coursework taken outside Boston University Questrom School of Business is not calculated into the student’s CGPA.

The MBA Faculty Program Development Committee (PDC) has final responsibility for decisions regarding MBA, MBA+MSD*i*, and dual degree students with poor academic standing. The PDC determines whether students with poor performance will be withdrawn or permitted to stay in the MBA or MBA+MSD*i* and dual degree program and if so, what specific steps must be taken to regain good academic standing.

All MBA, MBA+MSD*i*, and dual degree students who are not in good academic standing (i.e., with CGPAs below 2.70) after 8 credits attempted will be referred to the PDC for review. Students will be informed of their academic position via their BU email address prior to the start of the subsequent semester or module. All students in poor academic standing must meet with their Grad Center advisor (in person or by telephone) within 48 hours of receipt of this communication to discuss the situation. If a
Based on the student’s Questrom CGPA there are two categories of poor academic performance:

- MBA, MBA+MSD, and dual degree students with a Questrom CGPA less than 2.70 but equal to or greater than 2.55 after 8 credits attempted will be placed on academic probation. The PDC will take one of the following probationary actions: (1) written warning, (2) written warning with requirements, or (3) required suspension for one or two semesters. The PDC determines the terms of the probation. The student will have the opportunity to provide a written statement concerning their academic performance to inform the PDC’s probation plan (see Student Statement, below). To remain in the program, students must make progress as outlined in the probation plan.

- MBA, MBA+MSD, and dual degree students with a Questrom CGPA less than 2.55 after 8 credits attempted will be informed that they have been flagged for withdrawal from the program. All withdrawal cases come to the PDC for a final review. As input into the PDC decision regarding permanent academic withdrawal, the student has the opportunity to provide a written statement explaining their academic performance (see Student Statement, below). A PDC decision for permanent academic withdrawal is final and no appeals to the PDC beyond the Student Statement are allowed.

After all program credits are completed, all MBA, MBA+MSD, and dual degree students must achieve a 2.70 or higher CGPA in each of their degrees in order to graduate. Students are not permitted to take additional credits beyond the semester in which they have completed their degree requirements in order to improve their CGPA or restart enrollment, nor can they withdraw and re-enroll.

Please be aware that your CGPA can also affect your eligibility for continuing financial aid including scholarships and loans. Students must maintain satisfactory academic progress (at least 2.70 CGPA) in order to be eligible for continued Federal Loan and private educational loan funding.

**Student Statement:** The Student Statement is voluntary though it is strongly encouraged as it offers the sole opportunity for student input into PDC decisions. The statement is self-reflective and provides the student’s explanation for their poor academic performance. The Statement is due within 72 hours of notice of poor performance by the Grad Center. The Statement is the student’s individual work product and must be prepared accordingly.

**Academic Conduct**

All students must adhere to Boston University’s Academic Conduct Code, which can be found here: [http://questromworld.bu.edu/acc/](http://questromworld.bu.edu/acc/). While matriculated in the MBA or MBA+MSD Program all students are expected to exhibit appropriate behavior in their academic performance. Any student who fails to do so will be brought before Questrom’s Academic Conduct Committee, as outlined in the University’s Academic Conduct Code, for appropriate action. Students may be suspended or expelled at the discretion of the Committee.
COURSE LOAD

Full-Time Status
Individuals who register for 12 or more credits are considered full-time students by the University and are charged a flat full-time tuition rate during the academic year, which covers 12 to 18 credits per semester. International students are required to be enrolled full-time each semester of the academic year (Fall/Spring). However, with the permission of the International Students and Scholars Office (ISSO), international students with F-1 immigration status can apply for a reduced course load and enroll less than full-time in their final semester of study during the academic year. Before applying for a reduced course load, all students must notify their Grad Center advisor.

MBA+MSDi Course Load
MBA+MSDi students take 20 credits in the fall semester and 25 credits in the spring semester of their first year. They take 8 credits in the summer between the first and second years, 16 credits in the fall of their second year, and 15 credits in the spring. Students required to take a course load beyond 18 credits will automatically be granted a waiver for the additional charges up to the number of credits prescribed in their curriculum for that semester. MBA+MSDi students must pay per-credit tuition for their summer required courses.

Student Enrollment Status
Students whose enrollment status (part-time/full-time) is inconsistent with the number of credits for which they have registered are considered “out of status” by the Registrar’s Office and Student Accounting Services. Students who are “out of status” will have a hold placed on their student account and will not be included on instructors’ class lists. Students may change their official enrollment status by contacting their academic advisor.

Course Overload
Standard full-time tuition covers 12-18 credits per semester. All full-time students can automatically take up to 18 credits per semester. Overloading is registering for more than 18 credits in a semester. Every additional credit beyond 18 credits will incur per-credit charges, unless it is one of the automatic overloads that is listed below. If your program requires you to take a course load beyond 18 credits, you will automatically be granted an overload covering the additional charges. All courses taken beyond the overload maximum will be charged at the per-credit rate. Dual Degree Students: Please contact your advisor to determine the course overload policy for your particular program.

First year students may not overload beyond their prescribed curriculum. If you meet the following conditions, you will automatically be approved to overload up to the amounts listed below, and there is no need to submit the overload form:

- You are in your last two semesters of the program.
- Your cumulative QST GPA is 2.70 or higher.

Please note that we will consider an additional one-credit overload (beyond what is outlined below) if you are registered for IM885 or because you are taking a four-credit graduate elective at another BU program. To overload for an additional credit for one of these reasons, please submit the overload form, which is available on the Grad Center website: http://questromworld.bu.edu/gradcenter/essentials/forms
<table>
<thead>
<tr>
<th></th>
<th>2nd Year Fall Semester Prescribed Curriculum</th>
<th>2nd Year Fall Semester Potential Max Credits</th>
<th>2nd Year Spring Semester Prescribed Curriculum</th>
<th>2nd Year Spring Semester Potential Max Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Full-Time MBA</strong></td>
<td>13 credits</td>
<td>18 credits (an extra 5 credits is already build in)</td>
<td>12 credits</td>
<td>18 (an extra 6 credits are already built in)</td>
</tr>
<tr>
<td><strong>MBA+MSD</strong></td>
<td>16 credits</td>
<td>19 credits (automatic overload)</td>
<td>15 credits</td>
<td>18 (an extra 3 credits are already built in)</td>
</tr>
</tbody>
</table>
Course Identification

Courses are identified with a combination of numbers and letters. On the Student Link, the course number is preceded by a school or college designation. All courses at the Questrom School of Business are represented by ‘QST’. The numbers for graduate-level courses are in the 700s and 800s. Course numbers in the 700s are core requirements, and courses in the 800s are electives. Course numbers in the 900s are doctoral level and may be available to PEMBA students with permission of the instructor when noted on the schedule.

<table>
<thead>
<tr>
<th>School</th>
<th>Course Section</th>
<th>Title</th>
<th>Credits</th>
<th>Day/Time</th>
<th>Instructor</th>
<th>Room</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>QST</td>
<td>AC710 B1</td>
<td>Financial...</td>
<td>3</td>
<td>T/R 8-9:30</td>
<td>Jones</td>
<td>HAR 322</td>
<td>Reserved for Cohort B</td>
</tr>
<tr>
<td>QST</td>
<td>MK856 F1</td>
<td>Consumer Beh...</td>
<td>3</td>
<td>W 6:00-9:00</td>
<td>Utter</td>
<td>HAR 310</td>
<td>MK723/724</td>
</tr>
</tbody>
</table>

Two letters are used to represent the area of study and are followed by a 3-digit number to represent the specific course. The areas of study are:

AC    Accounting
ES    Executive Skills
FE    Finance
HM    Health Sector Management
IM    International Management
IS    Information Systems
MG    General Management
MK    Marketing
OB    Organizational Behavior
OM    Operations and Technology Management
QM    Quantitative Methods
PL    Markets, Public Policy and Law
SI    Strategy & Innovation

Prerequisites

Many core courses and most electives have prerequisites. Prerequisites are certain courses that must be successfully completed prior to taking a specific course. Prerequisites are listed in the course description packet and on the schedule, both posted by the Grad Center and on the Student Link. Although MBA and MBA+MSDi students are not required to have course selections approved, they may be dropped from any course for which they have not completed the prerequisites.

Pre-assignments

Professors teaching MBA or MSDi courses may require pre-assignments, which are to be completed before the first class meeting. Pre-assignments are available in the Susilo Business Center prior to the first day of classes. Some professors also utilize QuestromTools (http://questromtools.bu.edu), a course management system.
Evaluation of Instructors and Courses
During the last two weeks of each semester, students are asked to evaluate each course and instructor using an anonymous online evaluation form. The professor is not in the classroom when the evaluations are done. Evaluations are compiled after the instructors submit final grades and results are not made available to the instructor until after grades are posted. Raw scores are available on Questromapps.bu.edu.
REGISTRATION PROCEDURES

Registration
The Student Link’s WebReg is the vehicle used by full-time cohorted students to register for their electives. WebReg enables students to select classes, make schedule adjustments (drop/add), and receive immediate enrollment confirmation and/or information about a class. Students can review the courses for which they have registered through the Student Link (http://www.bu.edu/studentlink). Assistant Directors in the Grad Center are available by appointment year-round to assist students as they plan their courses.

Registration Materials
Before registration opens for an upcoming semester, the Grad Center emails students detailed information about course offerings, concentrations, registration dates, and refund policies. It is the student’s responsibility to regularly check his/her BU email account, including the Grad Center Newsletter, for this important information. Students can also view information on the Grad Center Website (http://questromworld.bu.edu/gradcenter/).

The Questrom School of Business semester dates, as well as add/drop and refund deadlines, may be different from the University schedule. The summer session dates are always different from the University Schedule. It is important that students refer to the information provided by the Grad Center staff and that they check their email regularly for semester schedule updates.

Course Overlap Policy
Students cannot be registered and enrolled in two classes that meet at the same time as listed on the published schedule.

Adding a Course
Students may add most standard courses through the second week of classes using the Student Link’s WebReg. However, all courses in the first year of the Full-time MBA program, due to the module format, follow non-standard semester dates. For add/drop dates for non-standard semester courses, please visit the Student Link and click on the dates listed by the class.

Dropping a Course
Students may drop full semester courses using the Student Link’s WebReg system until the end of the drop period. A full semester course dropped by the drop deadline will not appear on the student’s record. Full semester courses dropped after the drop deadline will be indicated on the transcript with a “W” grade, and the student will be charged for the course. Standard full semester courses may not be dropped later than ten full weeks after the start of the semester. Please note, all courses in the first year of the Full-time MBA program, due to the module format, follow non-standard semester dates. For add/drop dates for non-standard semester courses, please see the schedule on the Student Link. Students who drop a core class cannot be cohorted the following semester.

Overcharges result when full-time students change to part-time status because they are registered for fewer than 12 credits. Any extra amount that has already been paid will be credited to the student's account. The balance will be refunded upon request in person, or in writing, to the Comptroller's Office within Student Accounting Services. If students have received any financial aid, however, the refund must be requested through the Manager of Financial Aid in the Grad Center.
Students may withdraw from a course in either summer session using the Student Link prior to the first day of the summer session. If the drop is processed prior to the first day of either term, full tuition and fees will be credited or refunded. If the drop is processed on or after the first day of either summer session, but before the drop deadline, the student is responsible for the registration fee only. If the drop is processed after the date published by the Grad Center, the student is responsible for the full tuition and fees and will receive a "W" for the course.

During the summer sessions, students can drop all of their courses, up until the first day of classes, using the Student Link’s WebReg.

**Dropping All Courses (September – May)**

It is not possible for students to drop all of their classes via the Student Link’s WebReg during the academic year. Students who wish to drop all of their courses during the fall or spring semester should talk with their advisor and complete a Leave of Absence/Withdrawal form, available on the Grad Center website: [http://questromworld.bu.edu/gradcenter/essentials/forms/](http://questromworld.bu.edu/gradcenter/essentials/forms/). The effective date that the courses are dropped will be the date that the student completes the Leave of Absence/Withdrawal form. Students who are registered for classes but never attended and never dropped the classes or officially withdrew before the first day of the semester may still be accountable for a portion of the tuition, fees, and/or other charges. Refunds are determined as follows for fall and spring semesters:

<table>
<thead>
<tr>
<th>Time Period</th>
<th>Tuition and Fees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior to First Day</td>
<td>100% Tuition</td>
</tr>
<tr>
<td>First Two Weeks</td>
<td>80% Tuition</td>
</tr>
<tr>
<td>Third Week of Classes</td>
<td>60% Tuition</td>
</tr>
<tr>
<td>Fourth Week of Classes</td>
<td>40% Tuition</td>
</tr>
<tr>
<td>Fifth Week of Classes</td>
<td>20% Tuition</td>
</tr>
<tr>
<td>After the Fifth Week of</td>
<td>0% Tuition</td>
</tr>
</tbody>
</table>

**Auditing Courses**

Students who wish to audit (AU) a course must have the written consent, via a course adjustment form, of the instructor for the audit to be approved. The course adjustment form must be returned to the Grad Center. The tuition charge is the same as taking the course for credit, however students do not receive grades or credits for audited courses, nor can they be used to fulfill degree requirements. Students will be allowed to audit only one course per semester. Please note: **Students cannot audit a Questrom School of Business course and then re-take the course for academic credit.**

**Directed Study**

**Investigation of Area of Interest**

Students who wish to conduct research in a specific area of interest under the guidance of a faculty member may apply for directed study. Directed studies can vary from 1 to 3 credits. A directed study may not substitute for a required course (including all core, Executive Skills and Career Management courses) or duplicate an existing elective course. Upon completion of the directed study, the student receives a grade from the sponsoring faculty member.

MBA students wishing to do more than one directed study during the course of their program must attach copies of any previous directed study applications to any subsequent applications. The subsequent application will be subject to careful review to ensure that the studies are clearly non-overlapping, separate courses. A student may not do more than one directed study in a given semester.
Procedure for Directed Study

- Obtain a directed study application for MBA students from the Grad Center or download the form from the Grad Center’s website (http://questromworld.bu.edu/gradcenter/essentials/forms)
- Discuss plans for directed study with an appropriate faculty member
- Negotiate area of investigation, requirements, number of credits, and evaluation criteria with the faculty member
- Complete the application for directed study and have it signed by the faculty member, Department Chair, and Program Director, if applicable
- Return the form to the Grad Center for approval no more than two weeks after the start of the semester. Upon approval, the Grad Center Registrar will assign a course number for the class and process the registration

Professional Skills

The Professional Skills courses include three elements that are integrated into the full-time MBA curriculum: Executive Communication; Teaming, and Career Management. First, Executive Communication focuses on both oral elements – including development of a presenter’s delivery skills and message clarity – and writing elements – including how to exercise leadership through writing and understanding how strategies of written communication are an essential aspect of effective management. Second, Teaming will support student work on teams while also assessing the dynamics by which teams form, develop, change, achieve success and transform or disband. Third, Career Management will assist students in transforming personal interests into professional goals, and these goals into an MBA-level, candidate-driven internship and job search through a set of complementary resources and activities. Each of the three professional skills elements are integrated within, and delivered alongside, the integrated modular MBA core experience.

The course sequence occurs as follows:

- ES721 – Teaming – Fall and Spring Semester Year 1 (0 cr.)
- ES722 – Executive Communication – Fall Semester Year 1 (0 cr.)
- ES723 – Career Management – Fall and Spring Semester Year 1 and Fall Semester Year 2 (0 cr.)
- ES724 – Professional Skills – Fall Semester Year 2 (1cr. Pass/Fail)
  - ES724 is not an additional class that has meeting times; rather this is where the credit and grade appear for courses and deliverables from ES721, ES722, and ES723.
LEAVE OF ABSENCE

Students who must discontinue matriculation temporarily (by not taking any classes in a fall or spring semester) should talk with their advisor and complete a Leave of Absence/Withdrawal form, available on the Grad Center website: [http://questromworld.bu.edu/gradcenter/essentials/forms/](http://questromworld.bu.edu/gradcenter/essentials/forms/). If a student has submitted the Withdrawal/Leave of Absence form or signed request for a leave of absence prior to the start of a semester for which he or she had previously registered, the charges for that semester will be canceled. If the semester has already started, the student may be entitled to a partial refund, according to the refund calendar.

Students on a leave of absence are encouraged to notify their Grad Center advisor 4 weeks prior to resuming their studies in a given semester. Likewise, students should notify their advisor if they decide not to return to the program. A leave of absence does not extend the time frame for making up outstanding work related to an Incomplete grade. A leave of absence cannot extend beyond four semesters and does not extend the six-year time limit for degree completion. If students do not return after four semesters, they will be withdrawn from the program.

**Leave of Absence for Medical Reasons**

University policy requires that a student “seeking to re-enroll after a medical leave must demonstrate to the University that the student’s health permits the successful completion of studies.”
WITHDRAWAL FROM THE UNIVERSITY

Voluntary Withdrawal
Students who wish to withdraw from the MBA, MBA+MSDi, or dual degree program should talk with their advisor and complete a Leave of Absence/Withdrawal form, available on the Grad Center website: http://questromworld.bu.edu/gradcenter/essentials/forms/. If a student has submitted the Withdrawal/Leave of Absence form or signed request for withdrawal prior to the start of a semester for which s/he had previously registered, the charges for that semester will be canceled. If the semester has already started, the student may be entitled to a partial refund, according to the refund calendar.

Withdrawal for Non-Payment
Students who have not settled their student account by the fifth week of classes during the semester, or by the first week of summer sessions, will have a hold placed on their account and may be withdrawn for non-payment by the Comptroller's Office. Students who wish to settle their account in order to be officially registered must do so through Student Accounting Services (http://www.bu.edu/studentaccountingservices/).

Academic Withdrawal
To be in good academic standing, MBA, MBA+MSDi, and dual degree students must maintain a cumulative grade point average of 2.70 or above.

MBA, MBA+MSDi, and dual degree students with a Questrom CGPA less than 2.55 after 8 credits attempted will be informed that they have been flagged for withdrawal from the program. All withdrawal cases come to the PDC for a final review. As input into the PDC decision regarding permanent academic withdrawal, the student has the opportunity to provide a written statement explaining their academic performance. A PDC decision for permanent academic withdrawal is final and no appeals to the PDC beyond the Student Statement are allowed.

MBA, MBA+MSDi, and dual degree students with a Questrom CGPA less than 2.70 but equal to or greater than 2.55 after 8 credits attempted will be placed on academic probation. The PDC determines the terms of the probation. To remain in the program, students must make progress as outlined in the probation plan.

For more information about academic withdrawal, refer to the Academic Performance Review section of this handbook.

Withdrawal for Inappropriate Student Behavior Including Academic Misconduct
While matriculated at Questrom, all students are expected to exhibit appropriate behavior. Any student who exhibits behavior that violates the rights of others and/or the standards of academic life will be brought before Questrom’s Academic Conduct Committee, as outlined in the University’s Academic Conduct Code, or the University’s Office of Judicial Affairs, as outlined in the University’s Code of Student Responsibilities, for appropriate action. Students may be suspended or expelled at the discretion of the Committees.
Students may seek advanced standing or pursue alternative course options by:
- Petitioning to transfer graduate-level elective credits.
- Applying to take an elective at another Boston University school/college.

Note that incoming students will be granted transfer credits based on their current curriculum and once credits are posted to the transcript, no changes can be made, even if the student later changes status (i.e. switches from full-time to part-time).

**Important Information about Residency Requirements**

Regardless of the number of credits transferred, in order to have the MBA or MBA+MSDi degree(s) conferred, all students are required to meet their residency requirements as described in the following chart:

<table>
<thead>
<tr>
<th>Degree Program</th>
<th>Total Credits Required</th>
<th>Credits That Must be Taken in Residency at Questrom</th>
</tr>
</thead>
<tbody>
<tr>
<td>Single Degree MBA</td>
<td>64</td>
<td>40</td>
</tr>
<tr>
<td>MBA+MSDi</td>
<td>40 for MBA 44 for MSDi</td>
<td>31 for MBA 40 for MSDi</td>
</tr>
<tr>
<td>Dual Degree MBA</td>
<td>40 for MBA portion</td>
<td>40**</td>
</tr>
</tbody>
</table>

** Dual degree students who have transfer credits are required to take additional Questrom School of Business credits to fulfill the residency requirement.
TRANSFER OF ACADEMIC CREDIT (INCLUDING CONSORTIUM SCHOOL COURSES)

Transfer of Academic Credit for Previously-Completed Coursework (prior to matriculation)

Students may request Transfer of Credit for previously completed, graduate-level coursework. The following policies must be met in order to transfer in courses:

- Only courses from MBA programs accredited by the International Association to Advance Collegiate Schools of Business (AACSB) will be eligible for Transfer of Credit. View a listing of accredited schools.
- Transfer courses must have been completed within the past five calendar years, taken for credit, and not used toward the completion of another degree. Undergraduate courses will not be accepted.
- Online courses are not eligible for transfer.
- Only courses completed with a B– or better will be eligible for transfer.
- Transfer credits may not count toward the requirements of a concentration, or toward the requirements of either the HSM or PNP program.
- Except under extenuating circumstances, transfer courses taken while enrolled at Questrom will not be eligible if they are equivalent to those offered at Questrom in the Spring or Fall Semester.
- Students interested in taking courses through the University Consortium should refer to the Consortium section below.
- Students must fulfill the Boston University residency requirement:
  - Full-time MBA students must complete 40 graduate-level credits (of their 64 credit curriculum) at the Boston University Questrom School of Business.
  - MBA+MSD\(\text{i}\) students must complete the following residency requirements (of their 84 credit curriculum) for each portion of their degree: 31 credits of the MBA portion and 40 credits of the MSD\(\text{i}\) portion must be taken at Questrom.

Process for Applying for Transfer of Academic Credit

Students can complete the Transfer of Academic Credit Application on the Grad Center website. Continuing students should submit the application at least \textbf{one month prior} to the first course meeting. A separate application must be submitted for each course for which credit is sought. Additionally, the following materials must accompany each application:

- An official course description
- A course syllabus (current students should obtain the most current syllabus available for a course they hope to take; new students should provide the actual syllabus for a course they have taken in the past) including a list of textbooks and supplementary readings and a course-meeting schedule indicating the number of class meetings, exam dates, and start/stop time of each class.
- New students should submit a sealed, official transcript (unless this is already part of your admission file), and current students must submit a transcript once the course has been completed.

Each application will be evaluated by a department chair to ensure that the course contains a level of academic content deemed appropriate for the Boston University MBA or MBA+MSD\(\text{i}\) Program.

The Grad Center will notify students of the status of each application by email. Approved transfer credits will be noted on the student's transcript, but will not be a factor in the computation of the grade point average. Grades received in transfer courses will not appear on a student’s BU transcript.
Taking Courses at Colleges/Universities in Consortium

Boston University, Boston College, Brandeis University, Tufts University, and Hebrew College are members of a consortium that permits matriculated students from one Consortium institution to enroll in a course at another Consortium institution. Courses taken at Consortium schools do not automatically transfer into the Questrom School of Business. Questrom students must go through the Transfer of Academic Credit Application process for consortium school courses; approval and credits awarded are strictly subject to the transfer of credit policy. Per consortium arrangements, tuition for approved courses will be paid to Boston University during the fall and spring academic year semesters. The grade will appear on the Boston University transcript but will not be a factor in the computation of the Questrom grade point average.

To request transfer of credit for a consortium course, a student must:

- Discuss their plans with their academic advisor in the Grad Center.
- Submit an Application for Transfer of Academic Credit with required accompanying materials.
- Obtain a Cross-Registration Petition Form from the BU Office of the University Registrar for consortium courses taken during the academic year semesters. Cross registration for consortium courses is not available in the summer. The student should complete this form, obtain appropriate signatures from both the home (BU) and host institutions, and submit the completed Cross-Registration form to the Registrar's Office at the Consortium-member institution to complete cross-registration.
- Students should submit a copy of the form to the Grad Center for their student file.

TAKING GRADUATE ELECTIVES AT OTHER BU SCHOOLS/ COLLEGES

Graduate Elective Request Procedure

With prior approval, students may take management-related electives at other graduate schools and colleges within Boston University. Students should start by contacting the school/college in which they wish to take the course to determine that school's enrollment policies and deadlines. Students must then submit a Graduate Elective Request Form (available on the Grad Center website), including a course description and a course syllabus, as well as an explanation of how the proposed course fits into the student’s educational objectives, and submit it to the Grad Center prior to the beginning of the semester.

Questrom faculty will evaluate the application, and the student will be notified by email as to whether or not the course has been approved. The student will then finalize the process by contacting the other school/college to formally register for the course. Credit for the course will not be applied toward the MBA or MSDi degree unless the student earns a grade of B- or better. The grade will appear on the Boston University transcript but will not be a factor in the computation of the Questrom grade point average.
MBA AND MBA+MSD/ STUDENT RECORDS & TRANSCRIPTS

Official Student Records
Official records of MBA and MBA+MSD/ students are kept in the Grad Center, where the electronic files are accessible only to the student, appropriate faculty, members of the respective Program Development Committee (PDC), and authorized members of the Questrom School of Business staff. Access to the student record by any individual, other than those previously mentioned, requires the written consent of the student.

Student Access to Student Records
A student who wishes to review the content of his/her record must make an appointment with his/her Grad Center advisor. The student may review the record only in the presence of a staff member during regular office hours. If a student has waived the right to see his/her letters of recommendation, these letters will be withheld. We recommend that students view the Office of the University Registrar website at: http://www.bu.edu/reg/general-information/ferpa/ for additional information on the Family Education Rights and Privacy Act (FERPA).

Unofficial Transcripts
Unofficial transcripts may be obtained via the Student Link (http://www.bu.edu/studentlink).

Official Transcripts
Official transcripts, which bear the seal of the University, may be requested via the Student Link (http://www.bu.edu/studentlink). Transcripts may be mailed express delivery for an additional charge. Please call the Transcript Office (617-353-3616) for more information or view their website at: http://www.bu.edu/reg/academics/transcripts.

Formal Complaints
Any student unhappy with a policy or procedure in the MBA program may issue a formal complaint through a personal meeting, email, or written memo. The initial recipient may be a faculty member, Dean, or Assistant Director in the Grad Center. The initial complaint should then be referred to the Director of MBA Programs within 48 hours. The Director will immediately contact the complainant to hear the concerns first-hand and clarify details. The Director will call a meeting with the appropriate parties with power for resolution i.e. Assistant Dean, Associate Dean, or faculty member. Within a week, an outcome should be reached and the student will be informed about resolution of concerns, if any are possible.
GRADUATION

DEGREE COMPLETION

Single-degree MBA
To qualify for the MBA degree, students (except for dual degree candidates) must:

- Complete all core and required courses (this includes any additional requirements, such as internships required for Health Sector Management and Public and Nonprofit Management students) and approved electives for a total of 64 credits. A student may transfer no more than the equivalent of 24 credits. At least 40 credits must be taken at the Boston University Questrom School of Business. Note that 1-credit Curricular Practical Training (CPT) courses for international students cannot be used to satisfy MBA degree requirements. PDP (physical education) and other non-approved courses cannot be used to satisfy MBA degree requirements.
- Have a cumulative GPA of at least 2.70.
- Have no “I” or “MG” grades in classes that are counting towards the MBA.

MBA+MSDi
Students enrolled in the MBA+MSDi Program must:

- Complete all MBA core and required courses and approved electives for a total of 40 credits.
- Complete all MSDi core courses and approved electives for a total of 44 credits. Note that 1-credit Curricular Practical Training (CPT) courses for international students cannot be used to satisfy MBA or MSDi degree requirements. PDP (physical education) and other non-approved courses cannot be used to satisfy MBA or MSDi degree requirements.
- Have a cumulative GPA of at least 2.70.
- Have no “I” or “MG” grades in classes that are counting towards the MBA or MSDi.

Dual degrees
Students enrolled in a dual degree (excluding MBA+MSDi) program must:

- Fulfill the requirement of at least 40 credits in the MBA Program. These courses include 37 core and required classes and at least 3 approved elective credits. If any credits are transferred, additional elective credits must be taken to satisfy the 40-credit residency requirement. Note that 1-credit Curricular Practical Training (CPT) courses for international students cannot be used to satisfy MBA degree requirements. PDP (physical education) and other non-approved courses cannot be used to satisfy MBA degree requirements.
- Have a cumulative GPA of at least 2.70 in the MBA portion of the program.
- Have no “I” grades or “MG” grades in classes that are counting towards the dual degree.

Time Limit for Degree Completion
There is a time limit for completion of degree requirements of six years from the date the student matriculated in the MBA or MBA+MSDi Program. A Leave of Absence does not extend the six-year time limit for completion. A petition for exemption to policy form must be completed, which will go to the Director of MBA Programs. This letter must state the reason for the request, the proposed graduation date, and the specific plan of study, including a detailed map of specific courses and when they will be taken, to complete all degree requirements. Students who do not graduate within the six-year time limit must petition for extension of the time limit or face withdrawal from the program. Dual degree students must complete the requirements of both degrees within six years of matriculation to BU.
CONCENTRATION COMPLETION

Students who wish to graduate with a formal concentration in Energy and Environmental Sustainability, Entrepreneurship, Finance, Leadership and Organizational Transformation, Marketing, Operations and Technology Management, or Strategy and Innovation must complete a concentration declaration form. Students who satisfy concentration requirements will receive the corresponding designation on their transcript. Concentration requirements and declaration forms can be found on the Grad Center website (http://questromworld.bu.edu/gradcenter/).

Please note that completion of MBA degree requirements and completion of concentration requirements are completely separate from one another.

APPLYING FOR GRADUATION

All Students must file an Application for Graduation with the Grad Center prior to the completion of their degree requirements. Failure to meet graduation application deadlines, as outlined below, may impact a student’s graduation and Beta Gamma Sigma eligibility. It is the student's responsibility to initiate the graduation process.

<table>
<thead>
<tr>
<th>Graduation Date</th>
<th>Graduation Applications due no later than:</th>
</tr>
</thead>
<tbody>
<tr>
<td>May Graduates</td>
<td>November 15th</td>
</tr>
<tr>
<td>September Graduates</td>
<td>November 15th</td>
</tr>
<tr>
<td>January Graduates</td>
<td>April 15th</td>
</tr>
</tbody>
</table>

Upon receipt of the graduation application, an academic advisor will review the student’s record to confirm anticipated completion of degree requirements. The advisor will contact the student if there are any questions about his/her academic record or will send the student an email confirming his/her tentative graduation status. Students will be graduated at the end of the semester in which they have completed their degree requirements.

Graduation Dates
Boston University awards degrees three times during the year, depending upon when degree requirements have been completed.

<table>
<thead>
<tr>
<th>Graduation</th>
<th>Courses Completed</th>
</tr>
</thead>
<tbody>
<tr>
<td>September 25</td>
<td>Summer Session I or II</td>
</tr>
<tr>
<td>January 25</td>
<td>Fall Semester</td>
</tr>
<tr>
<td>May (main ceremony)</td>
<td>Spring Semester</td>
</tr>
</tbody>
</table>

All graduates of the previous September and January graduations, May graduates, and tentative graduates for the following September are invited to attend the Questrom School of Business Commencement ceremony in May. Questrom does not hold any other event for September or January graduates. Information about the ceremony is disseminated in the spring to the official September and January graduates and tentative May and September graduates.

Diplomas
The Diploma Office at the Office of the University Registrar prepares diplomas. Students use the Diploma and Graduation Information option on the Student Link (www.bu.edu/studentlink) in order to
confirm the name to appear on the diploma and how they wish to pick up their diploma. Students who do not plan to attend the May Commencement ceremony must indicate where they want their diploma sent or if they wish to pick it up at the Diploma Office. Diplomas are mailed approximately 8 weeks after graduation.