CAREER TOOLKIT

COMMON INTERVIEW QUESTIONS
TOP 5 MOST COMMONLY ASKED QUESTIONS

1. Tell me about yourself
2. What are your major strengths/weaknesses?
3. Where do you see yourself in 5 years from now (short/long term career goals question)?
4. Why are you interested in our organization/this role specifically?
5. What kind of supervisor do you work best for? What is your leadership style (if it is a leadership position or a position which requires leadership skills)?

EDUCATION

- Why did you choose to pursue a Master’s in Management Studies?
- Why did you choose to concentrate in _____________?
- What subjects do you enjoy the most in school? The least? Why?
- What activities during your MSMS do/did you enjoy most? What activities are the most challenging for you?
- What leadership positions have you held?

WORK EXPERIENCE

- Why do you start a career as a ________/ a career in ________?
- What were your major achievements in each of your past jobs?
- What were your major learnings in each of your past jobs?
- What functions did you/do you enjoy doing the most?
- What did you/do you like about your boss? Dislike?
- What was the reason for your job/industry change from _____________ to _____________?
- Which job did you enjoy the most? Why?
- Which job did you enjoy the least? Why?

CAREER GOALS

- Why do you want to join our organization? What do you like about us?
- What attracts you to this industry?
- Why are you interested in this specific position?
- Why do you think you are qualified for this position?
- Why should we hire you?
- What are your overall career goals?
• What do you want to be doing five years from now?
• What other types of jobs are you considering? Companies?
• When will you be ready to begin work?
• How do you feel about relocating, traveling, working overtime, and spending weekends in the office?

PERSONALITY & OTHER CONCERNS
• Tell me about yourself.
• What do you think you still would need to learn to be successful in this job?
• What are your major weaknesses? Your major strengths?
• What causes you to lose your temper?
• How well do you work under pressure? In meeting deadlines?
• What do you do in your spare time? Any hobbies?
• What types of books do you read?
• What kind of supervisor do you work best for? Provide examples.
• What types of people do you prefer working with?
• What motivates/demotivates you?
• How ________________ (creative, analytical, tactful, etc.) are you?
• If you could change your life, what would you do differently?
• What else do you want us to know what is not written on your resume?
• I found your LinkedIn profile to be quite interesting. Tell me, what did you think of my LinkedIn profile?

PREPARE FOR OBJECTIONS & NEGATIVES
The following are questions that interviewers may not pose, but do consider. It is important that you relay your interest in the position and the company with all of your answers so that these questions are answered in a positive manner, without needing to be verbalized.
• Why should I hire you?
• What do you really want?
• What can you really do for me?
• What are your weaknesses?
• What is difficult for you?